

CAP

CONSTRUCTION ANALYSIS AND PLANNING, LLC

These videos are offered through CAP's subsidiary: The Construction Training Organization

The CAP videos are produced as portable flash documents and can be licensed for use by entire Companies or University Departments. You can make multiple copies to distribute within the company and/or just load them onto your intranet site!

Corporate/University Sales

Educational Video Price Chart

These videos and more are available at www.ConTrainOrg.com

Video: Ethics in the Construction Industry:

Staying True to Yourself and Leading an Ethical Project Team

	<u>List Price</u>	<u>Sale Price</u>
One Instructor and their class:	\$449.00	\$399.00
University Department:	\$499.00	\$449.00
Company of up to 50 beneficial* employees:	\$549.00	\$499.00
Company of 51-100 beneficial* employees:	\$649.00	\$599.00
Company of 101-200 beneficial* employees:	\$749.00	\$699.00
Company of 201-300 beneficial* employees:	\$849.00	\$799.00
Company of over 300 beneficial* employees:	\$899.00	\$849.00

CONSTRUCTION ANALYSIS AND PLANNING, LLC

Video: The Proficient Project Engineering & Administration Series: *A Three Part Series*

	<u>List Price</u>	<u>Sale Price</u>
One Instructor and their class:	\$449.00	\$399.00
University Department:	\$499.00	\$449.00
Company of up to 50 beneficial* employees:	\$549.00	\$499.00
Company of 51-100 beneficial* employees:	\$649.00	\$599.00
Company of 101-200 beneficial* employees:	\$749.00	\$699.00
Company of 201-300 beneficial* employees:	\$849.00	\$799.00
Company of over 300 beneficial* employees:	\$899.00	\$849.00

Video: The Keys to Exterior Skin Coordination *Developing and Executing the Exterior Skin Coordination Plan*

	<u>List Price</u>	<u>Sale Price</u>
One Instructor and their class:	\$449.00	\$399.00
University Department:	\$499.00	\$449.00
Company of up to 50 beneficial* employees:	\$549.00	\$499.00
Company of 51-100 beneficial* employees:	\$649.00	\$599.00
Company of 101-200 beneficial* employees:	\$749.00	\$699.00
Company of 201-300 beneficial* employees:	\$849.00	\$799.00
Company of over 300 beneficial* employees:	\$899.00	\$849.00

Video: Subcontractor Scopes of Work, Part 1 *Preventing Scope Gaps: a Series of Examples, Case Studies & Lessons Learned*

	<u>List Price</u>	<u>Sale Price</u>
One Instructor and their class:	\$449.00	\$399.00
University Department:	\$499.00	\$449.00
Company of up to 50 beneficial* employees:	\$549.00	\$499.00
Company of 51-100 beneficial* employees:	\$649.00	\$599.00
Company of 101-200 beneficial* employees:	\$749.00	\$699.00
Company of 201-300 beneficial* employees:	\$849.00	\$799.00
Company of over 300 beneficial* employees:	\$899.00	\$849.00

CONSTRUCTION ANALYSIS AND PLANNING, LLC

Video: Subcontractor Scopes of Work, Part 2

Preventing Scope Gaps: a Series of Examples, Case Studies & Lessons Learned

	<u>List Price</u>	<u>Sale Price</u>
One Instructor and their class:	\$449.00	\$399.00
University Department:	\$499.00	\$449.00
Company of up to 50 beneficial* employees:	\$549.00	\$499.00
Company of 51-100 beneficial* employees:	\$649.00	\$599.00
Company of 101-200 beneficial* employees:	\$749.00	\$699.00
Company of 201-300 beneficial* employees:	\$849.00	\$799.00
Company of over 300 beneficial* employees:	\$899.00	\$849.00

Video: Subcontractor Scopes of Work, Part 3

Preventing Scope Gaps: a Series of Examples, Case Studies & Lessons Learned

	<u>List Price</u>	<u>Sale Price</u>
One Instructor and their class:	\$449.00	\$399.00
University Department:	\$499.00	\$449.00
Company of up to 50 beneficial* employees:	\$549.00	\$499.00
Company of 51-100 beneficial* employees:	\$649.00	\$599.00
Company of 101-200 beneficial* employees:	\$749.00	\$699.00
Company of 201-300 beneficial* employees:	\$849.00	\$799.00
Company of over 300 beneficial* employees:	\$899.00	\$849.00

Video: Performing Efficient and Effective Constructability Reviews

	<u>List Price</u>	<u>Sale Price</u>
One Instructor and their class:	\$549.00	\$499.00
University Department:	\$599.00	\$549.00
Company of up to 50 beneficial* employees:	\$649.00	\$599.00
Company of 51-100 beneficial* employees:	\$749.00	\$699.00
Company of 101-200 beneficial* employees:	\$849.00	\$799.00
Company of 201-300 beneficial* employees:	\$949.00	\$899.00
Company of over 300 beneficial* employees:	\$999.00	\$949.00

Video: Effectively Writing and Preparing Change Order Requests

	<u>List Price</u>	<u>Sale Price</u>
One Instructor and their class:	\$299.00	\$249.00
University Department:	\$349.00	\$299.00
Company of up to 50 beneficial* employees:	\$349.00	\$299.00
Company of 51-100 beneficial* employees:	\$399.00	\$349.00
Company of 101-200 beneficial* employees:	\$469.00	\$419.00
Company of 201-300 beneficial* employees:	\$539.00	\$489.00
Company of over 300 beneficial* employees:	\$609.00	\$559.00

Quizzes for Book-Based Training

All 3 of Jason G. Smith's books have been broken into stand-alone modules, and each module can be treated as an individual course. Among the 3 books there are a total of 20 individual modules. A multiple choice test has been produced for each module as an interactive (SCORM Compliant) Flash document. These tests will plug right into a Learning Management System.

With this high quality and efficient training delivery method people can study the books when convenient, and then take the tests on your LMS when they're ready.

Jason's books include:

Construction Management: Understanding and Leading an Ethical Project Team
Developing Effective Construction Documents: Examples, Lessons and Case Studies in Constructability
Construction Management: Subcontractor Scopes of Work

	<u>List Price</u>	<u>Sale Price</u>
Individual Test	\$65.00	\$55.00
All 3 tests for the Ethics Book	\$145.00	\$105.00
All 8 tests for the Developing Effective Doc's Book	\$390.00	\$325.00
All 9 tests for the Sub Scopes Book	\$440.00	\$349.00
All 20 tests	\$875.00	\$750.00

Hard copies (paper) of the tests are available for companies who have not yet implemented an LMS system. Please contact CAP at 310-998-7781 or Sales@ConTrainOrg.com if you would like more information on these hard copy paper tests.

CONSTRUCTION ANALYSIS AND PLANNING, LLC

CAP offers a repeat customer discount that is retroactive!

With the purchase of 2 videos you will receive a 5% discount

With the purchase of 3 videos you will receive a 15% discount

With the purchase of 4 or more videos you will receive a 20% discount

- 1) These discounts will be applied to all purchases for a period of 3 years from the date of the first video purchase!
- 2) Discounts are taken from the sale price, not the list price. So you will benefit from both the sale price AND this discount!
- 3) The discounts are retroactive, which means when you purchase your 2nd, 3rd and 4th videos you will receive a discount credit for the previous purchases also!
 - *For example: If you purchase one video for (an arbitrary round number) \$100, then later purchase a second video that is also \$100, the calculation for the second video will be as follows:*
 - o *\$200 total for both videos, less the 5% discount = \$190*
 - o *\$190 less the previous paid \$100 = \$90 due for the second video*
 - *When you purchase a 3rd video for \$100 the calculation will be:*
 - o *\$300 total for the three videos, less the 15% discount = \$255*
 - o *\$255, less the previous paid amount of \$190 = \$65 due for the 3rd video*
 - *The maximum discount of 20% is applied at the 4th video and will continue for all video purchases thereafter.*

** A "beneficial" employee is defined as an employee who will benefit from the subject training. The CAP training is all on the nuts-and-bolts of construction, so "beneficial" employees would include all operations personnel. "Beneficial" employees including Project Engineers, Project Managers, Project Executives, Vice Presidents, Presidents, Superintendents, Salaried Foremen and similar permanent project personnel. When tabulating "beneficial" employees the accounting staff, human resources, field labor and others for whom this training on the nuts-and-bolts of construction will not benefit in the performance of their work do not need to be counted. This is a loose definition, so if you have any questions please feel free to contact CAP at 310-998-7781 or Sales@ConTrainOrg.com.*

Construction Analysis and Planning, LLC

CTO - Educational Products
5900 Wilshire Blvd., Suite 2600
Los Angeles, CA 90036
310-998-7781
www.ConTrainOrg.com
Sales@ConTrainOrg.com